



*Fancy Quality Buckwheat & Wheat Products*  
**THEBIRKETTMILLS.COM**

163 Main Street  
P.O. Box 440  
Penn Yan, NY 14527

P: (315) 536-3311  
F: (315) 536-6740  
contact@thebirkettmills.com

Thank you for your interest in growing buckwheat this year! Given the current challenges in the industry, now is an excellent time to consider adding buckwheat to your crop rotation.

Buckwheat is an easy-to-grow crop that thrives with little fertilization and little need for pesticides. It enhances soil quality for future planting and withstands tough weather conditions. As a short-season cash crop, it offers a profitable way to utilize previously unused land. Each year, more local farmers successfully plant buckwheat after harvesting their winter wheat. With a 100% guaranteed production contract from The Birkett Mills, your investment remains secure.

**2025 Harvest Pricing – 50 lb. Bag**

50 lb. Bag Pricing	Seed price per bag	Contract price for returned grain
<b>Conventional Buckwheat</b>	\$33.00 per 50 lb. bag	\$31.00 per cwt (\$.31 per lb.)
<b>Certified Organic Buckwheat</b>	\$35.00 per 50 lb. bag	\$39.00 per cwt (\$.39 per lb.)

**2025 Harvest Pricing – 2,000 lb. Totes**

Some growers have expressed interest in picking up buckwheat seed in 2,000 lb. poly woven totes. As a result, we are offering buckwheat seed in bulk totes this year. Pricing is as follows:

2,000 lb. Tote Pricing	Seed price per lb	Contract price for returned grain
<b>Conventional Buckwheat</b>	\$.64 per lb. (\$1,280.00 per tote)	\$31.00 per cwt (\$.31 per lb.)
<b>Certified Organic Buckwheat</b>	\$.68 per lb. (\$1,360.00 per tote)	\$39.00 per cwt (\$.39 per lb.)

The totes will be packaged to order and will only be available for pickup on select weeks listed below. In addition, reservations must be made three weeks prior to the pickup date to ensure our team has enough time to package.

Reservation Required by Date:	Tote Pickup Dates:
Thursday, May 1 <sup>st</sup> 2025	5/19/2025 – 5/23/2025
Monday, June 2 <sup>nd</sup> 2025	6/23/2025 – 6/27/2025
Monday, June 16 <sup>th</sup> 2025	7/7/2025 – 7/11/2025

**Buckwheat Seed Contract Information**

If you would like to contract with us, the following standards will apply:

- Contract will be completed at pick up, and full payment is required at that time.
- Seed is available on a first come, first served basis starting May 5, 2025, at The Birkett Mills' Transloading Facility located at 224 North Avenue, Penn Yan, NY. Pickup is available Monday through Friday, 8am until 2:30pm, or on weekends by appointment (315-536-3311).
- To make sure we have seed available for you at the time of pickup, we are **requiring** calling in advance to reserve your seed so paperwork can be prepared. Reservations must be made at least 5 business days prior to pickup for all 50 lb. Bags. Additional reservation requirements for 2,000 lb. Totes is detailed above. If you do not reserve seed in advance, you may be turned away.
- Seed can only be reserved for a maximum of 14 days. If the seed is not picked up within two weeks from the time of your call, the seed may be sold to others. All seed purchased in advance must be taken in full; no partial lot of seed will be held or stored. We will begin taking seed reservations on Monday, April 28<sup>th</sup>, 2025.
- Pallets are \$12.00 each.

- Cornell University recommends a seeding rate of 50 lbs. per acre.

### **Cover Crop Seed**

The Birkett Mills will be able to offer cover crop seed as an option. Reservations are required for cover crop seed as well.

### **Delivering Buckwheat Grain After Harvest**

All buckwheat harvested this season will be received at our Hamilton Street Facility located at 118 Hamilton Street, Penn Yan, NY through October 31, 2025. Receiving hours are Monday-Friday from 7:30am-3pm or by appointment.

After October 31, please call 315-536-4112 to make an appointment.

### **Organic Requirements**

If you're certified organic grower, simply fill out a Certified Organic Contract when picking up seed. A few important things to remember:

- **Organic growers must comply with Canadian Organic Regulations (COR).**
- Be sure to check with your certifying agency on what is required to be COR certified *prior* to planting. This continues to be an emphasis for organic certifying agencies.
- The Birkett Mills cannot assist with the organic certification of your property, contact your local extension agent if you'd like to get certified.

### **Additional Resources on Buckwheat**

For more helpful information, and specialty resources from Cornell University, copy this URL into your browser:

[thebirkettmills.com/buckwheat-growers](http://thebirkettmills.com/buckwheat-growers)



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**2025 Conventional Buckwheat Production Contract**

We, The Birkett Mills, agree to purchase from you, the grower, all conventional 2025 crop buckwheat grain grown from seed purchased from us under this contract for \$31.00 per cwt. delivered to Penn Yan, NY.

The following specifications, conditions, and procedures are to apply:

1. The Birkett Mills will lease seed, and grower (lessee) must plant only buckwheat seed purchased from The Birkett Mills.
2. The Birkett Mills will sell one (1) bag of seed per acre contracted and agrees to purchase the production harvested by the grower.
3. All buckwheat grain delivered to The Birkett Mills must comply with The Birkett Mills' "Official Standards for Buckwheat & Receiving" document. Additionally, the following specifications apply:
  - **Grade** - Cool, sweet, milling quality buckwheat grown from buckwheat seed provided by The Birkett Mills.
  - **Conditioning** – The Birkett Mills clean destination, outturn weight, grade, and moisture will apply. Buckwheat will be subject to dockage discount after cleaning of 1% of the total weight for each ½% of moisture over 15% and a test weight discount of 1% for each ½% under 46 pounds per bushel.
  - **Foreign Material** – Glutinous Grains (Wheat/Rye/Barley) and/or Soy is limited to one whole/broken kernel per pound (450 grams) **MAXIMUM**. Any findings above one kernel per pound will result in rejection of entire shipment due to FDA Allergen laws.
4. Delivery to be made to Penn Yan, NY by March 31, 2026, unless other arrangements are made.
5. Contracts must be completed at the time seed is purchased. The Birkett Mills will contract on a total production basis, all the 2025 buckwheat crop which grower (seller) harvest from seed purchased from The Birkett Mills. Contracts must be filled out in the name of the person selling. The grower signing below agrees to not convey, share, or transfer to any place or person buckwheat seed purchased or grain harvested from this seed to anyone other than The Birkett Mills or its authorized affiliates.
6. Settlement – The Birkett Mills will process and mail settlements within 14 days from the date that the last load of grain is received.

**By signing below, I certify that I have read and understand the terms herein. I understand I am obligated to sell and deliver all buckwheat grain harvested by 3/31/2025:**

**Part A. Completed by The Birkett Mills**

Birkett Mills Signature: \_\_\_\_\_

Date: \_\_\_\_ / \_\_\_\_ / \_\_\_\_

Bags of Seed Purchased: \_\_\_\_\_

**Example**

**Part B. Completed by The Grower**

Name (Print & Sign): \_\_\_\_\_

Date: \_\_\_\_ / \_\_\_\_ / \_\_\_\_

Email: \_\_\_\_\_

Phone: \_\_\_\_ - \_\_\_\_ - \_\_\_\_

Street Address: \_\_\_\_\_

City: \_\_\_\_\_

State: \_\_\_\_\_

Zip: \_\_\_\_\_

**\*\* NO RETURNS ON SEED SALES \*\***



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**2025 Certified Organic Buckwheat Production Contract**

We, The Birkett Mills, agree to purchase from you, the grower, all organic 2025 crop buckwheat grain grown from seed purchased from us under this contract for \$39.00 per cwt. delivered to Penn Yan, NY.

The following specifications, conditions, and procedures are to apply:

1. The Birkett Mills will lease seed, and grower (lessee) must plant only buckwheat seed purchased from The Birkett Mills.
2. The Birkett Mills will sell one (1) bag of seed per acre contracted and agrees to purchase the production harvested by the grower.
3. All buckwheat grain delivered to The Birkett Mills must comply with The Birkett Mills' "Official Standards for Buckwheat & Receiving" document. Additionally, the following specifications apply:
  - **Grade** - Cool, sweet, milling quality buckwheat grown from buckwheat seed provided by The Birkett Mills.
  - **Conditioning** – The Birkett Mills clean destination, outturn weight, grade, and moisture will apply. Buckwheat will be subject to dockage discount after cleaning of 1% of the total weight for each ½% of moisture over 15% and a test weight discount of 1% for each ½% under 46 pounds per bushel.
  - **Foreign Material** – Glutinous Grains (Wheat/Rye/Barley) and/or Soy is limited to one whole/broken kernel per pound (450 grams) **MAXIMUM**. Any findings above one kernel per pound will result in rejection of entire shipment due to FDA Allergen laws.
4. Delivery to be made to Penn Yan, NY by March 31, 2026, unless other arrangements are made.
5. Contracts must be completed at the time seed is purchased. The Birkett Mills will contract on a total production basis, all the 2025 buckwheat crop which grower (seller) harvest from seed purchased from The Birkett Mills. Contracts must be filled out in the name of the person selling. The grower signing below agrees to not convey, share, or transfer to any place or person buckwheat seed purchased or grain harvested from this seed to anyone other than The Birkett Mills or its authorized affiliates.
6. **Before grain is delivered and payment authorized, organic documentation must be provided that indicates that the land and buckwheat grain harvested is Certified Organic and that it meets Canadian Organic Regulations (COR).** Appointments are required for delivery of organic grain. Please call The Birkett Mills buckwheat receiving house at 315-536-4112 to schedule an appointment for delivery.
7. Settlement – The Birkett Mills will process and mail settlements within 14 days from the date that the last load of grain is received.

**By signing below, I certify that I have read and understand the terms herein. I understand I am obligated to sell and deliver all buckwheat grain harvested by 3/31/2026:**

***Part A. Completed by The Birkett Mills***

Birkett Mills Signature: \_\_\_\_\_ Date: \_\_\_\_ / \_\_\_\_ / \_\_\_\_

Bags of Seed Purchased: \_\_\_\_\_

**Example**

***Part B. Completed by The Grower***

Name (Print & Sign): \_\_\_\_\_ Date: \_\_\_\_ / \_\_\_\_ / \_\_\_\_

Email: \_\_\_\_\_ Phone: \_\_\_\_ - \_\_\_\_ - \_\_\_\_

Street Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

**\*\* NO RETURNS ON SEED SALES \*\***